



Anne Reilly

PaycheckPlus

GOING FOR GROWTH PROFILE

NAME:

Anne Reilly

BUSINESS

PaycheckPlus

POSITION

Founder and
Managing Director

WHAT WE DO

Payroll Outsource
Services

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"The unifying feature of all our clients is their commitment to providing the very best deal for their employees," says Anne Reilly, founder and Managing Director of PaycheckPlus. Set up in 2005, PaycheckPlus provides Irish and UK payroll outsource services saving clients time and money by streamlining their payroll process and ensures compliance with ever changing payroll legislation. The company has set itself apart from competitors by focusing on tailoring their services to the needs of each individual business.

"In many cases, employees are not claiming all that they're entitled to in terms of tax credits etc. and employers don't always know how to make sure that their employees are getting the best deal. That's where we come in. Every member of our payroll team is qualified from the Irish Payroll Association (IPASS) or the Chartered Institute of Payroll Professionals in the UK (CIPP). Our team deliver real results in terms of maximising employees' take home pay while minimising employer spend. In real terms, it gives employees a pay raise without increasing the cost to employers."

PaycheckPlus works with Irish, UK and international clients operating across a range of sectors and locations with staff numbers ranging from one employee to several thousand. Given the relatively small market in Ireland, the company have focused on an export strategy from an early stage. With a reliance on country specific laws and regulations in relation to payroll, PaycheckPlus needed to be creative. Their commitment to compliance has made them the preferred payroll provider to many compliance focused organisations.

By helping clients understand the factors affecting the remuneration PaycheckPlus offers assurance for one of the biggest spends in most companies.

Anne has built the international aspect of the business and international clients now account for over 40% of PaycheckPlus' business. Anne also offers services to Irish companies looking to expand into other markets. *"For Irish clients looking to develop an international presence, we have partnerships with multi-national payroll companies. This ensures that they can have access to the same high quality service that they have come to expect from us as they begin their international operations."*

Having been a participant on the 3rd cycle (2011) and Continuing the Momentum round tables (2012), Anne's involvement with the Going for Growth Community provides the boost of confidence she needs as she moves forward with the business. She finds interacting with other like-minded female entrepreneurs to be highly valuable. *"By sharing our stories, experiences and common challenges, I was struck by the openness and honesty of the group. The combination of different businesses and personalities made it a melting pot for inspiration and ideas."*

Anne sits on the Board of Microfinance Ireland and the Louth Fund and is a Lead with the Acorns Female Entrepreneur Programme. In 2012, she was selected as Louth/Meath Network Businesswoman of the Year and was a finalist in the WMB Enterprise Ireland Female Entrepreneur of the Year Award. PaycheckPlus have also been the recipients of many awards over the years, including Irish Payroll Outsource Provider, Best Business Practice Excellence Award, Professional Services Excellence and Best Business Growth.

PaycheckPlus now employs 12 people with plans to expand the team further as the company looks to increase its presence in international markets and add additional services to their growing client base.

"With more and more Irish companies expanding into the UK and vice versa, we are finding increasing demand for our services. We contribute to our clients bottom-line by increasing efficiency and offering them peace of mind, which allows them to concentrate on their core profit-making activities."



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